# Curriculum Vitae

**Personal Details:**

Surname : Singh

First names : Karandeep

Sex : Male

Date of birth : 10-12-1994

Place of birth : India

Nationality : Indian

Languages : English (native), Punjabi (native), Hindi (native) and Dutch (Level A1)

**Contact Details:**

Address : 4th floor, P-98, Sector 40, Gurugram, India

Cell phone number : 0091-7986325698

E-mail : karankang5402@gmail.com

**Education:**

Master Degree : 2017-2018

Bachelor Degree: : Vrije Universiteit, International Business Administration,

Amsterdam (2014-2018)

Secondary School : Haarlemmermeer Lyceum, Hoofddorp (2008-2014)

Bilingual VWO (TTO) and International Baccalaureate

**Certifications**:

PG Diploma : February 2020 - February 2021  
 Imarticus Learning, Delhi - Post Graduate Diploma in Data Analytics

**Work Experience**

: Jacobs Douwe Egberts, Utrecht, Global Business Development Professional Intern (October-March, 2017-18)

(I worked on various standalone projects:

* *Fact Pack*: I created a database with data on the external environment, market and business structure & performance of the current partners. I delivered key insights on opportunities for improvement and geographical expansion.
* *GBD Total Product Portfolio*: I developed an extensive overview of all the products that are offered by GBD. This tool is heavily used for the acquisition of new partners and the expansion of the partners’ existing assortment.
* *Innovation of the Sample Management Process*: I created a complete overview of the existing SMP and identified the bottlenecks. A new, more efficient and simplified method was created.
* *Analyses of partners’ current assortments*: analyses of actual sales and existing portfolios were made. The findings made the partners’ ordersheets up-to-date and the ordering process efficient.
* *Assisting*: throughout the internship I assisted the Marketing, Sales, Finance and Management teams in their tasks and projects.

: PricewaterhouseCoopers B.V. Amsterdam, Marketing (July, 2016)

(helped organizing the annual Outlook event, tasks included: publication reviews, selecting visuals for the final publication, writing

& translating publications, creative brainstorming and organizational management tasks)

: Sanoma Media Netherlands B.V. Hoofddorp, Fashionchick (June, 2015)

(at the editorial office of Fashionchick.nl, as an editor, creative writer and digital inventory manager)

: Secondary Education Tutor for the courses: Dutch, Maths, English, German, Physics, Chemistry, Biology and Economics (2012 – Present)

**Volunteering work**: : *Connect to Succeed Programme*: English teacher at Klavertje Vier primary school in Hoofddorp (reading to students and learning them new vocabulary and grammar and supporting the teachers with the classes) (September, 2018 – Present)

: Debating tutor and judge (English & Dutch), Haarlemmermeer Lyceum and at various debating tournaments (2014 – Present)

**Awards & Recognitions:**

2014: Finale Nederlands Kampioenschap Debatteren voor Scholieren (10th)

2013: Voorronde Nederlands Kampioenschap Debatteren voor Scholieren (1st runner up)

2013: Gemeente Debattoernooi (Won)

2012: TTO Debating Tournament (Won and Best Speaker Award)

2012: BBC Awards Writing Contest

2010: Junior Speaking Contest (Best Speech at school)

**Additional Educational Activities:**

2013: Cultural Trip to Greece with school

2012: International Debating Tournament Oegstgeest

2011: Cultural Exchange with Italy with school

2010: Cultural Trip to England with school

**Hobbies:**

Debating, playing tennis, traveling, drawing, reading and watching movies